



Executive Overview

*KeyInfo™ world-class compute storage
and networking solutions*

ABOUT US

Key Information Systems, Inc. (KeyInfo™) is a leading regional systems integrator with world-class compute, storage and networking solutions and professional services for the most advanced software-defined data centers. These competencies are tightly complimented by a full suite of data center capabilities, including private and hybrid cloud offerings, connectivity services, colocation facilities and managed services. KeyInfo's converged infrastructure and software-defined data center solutions are backed by a complete range of professional services, including readiness assessments, deployment and integration, training, comprehensive project management, maintenance and financing.

KeyInfo's data center offerings, deployed on the most advanced technology solutions available, are hosted in carrier grade environments and include offerings for 24/7 management and monitoring for on-premises and off-premises environments. KeyInfo™ holds platinum-level designations from its manufacturer partners and consistently achieves the highest levels of client satisfaction. Among numerous accolades, Inc. magazine rated KeyInfo™ as No. 42 among the Fastest Growing Privately Held Companies in the United States and the No. 1 Fastest Growing in Los Angeles.

SOLUTIONS



- > CRITICAL COMPUTING
- > ENTERPRISE HYBRID CLOUD
- > ENTERPRISE STORAGE
- > DATA CENTER SERVICES
- > NETWORKING
- > ANALYTICS
- > PROFESSIONAL SERVICES

OVERVIEW

KNOWLEDGE & EXPERIENCE

Dedicated to the highest quality service and long-term client partnerships, KeyInfo™ has experienced and knowledgeable IT architects who implement and secure technology solutions that make clients more competitive.

A LEADING PREMIER BUSINESS PARTNER OF LEADING TECHNOLOGY PROVIDERS FOR A DECADE

KeyInfo™ delivers the industry's best systems by combining advanced technology services with the industry-leading products and resources of IBM, HP, Cisco and other select partners. We focus on serving the needs of our clients in order to deliver bottom-line results and long-term business value.

OUR MISSION

Key Information Systems Inc. is dedicated to being the leading provider of information technology solutions in the Western United States by providing best-of-breed solutions and excellent customer service. We will continue to grow by solving complex technical and business challenges for our clients while providing opportunities for the enrichment of our KeyInfo™ team.

Meeting IT Challenges with Industry-Specific Solutions is something we work hard at every day. We serve a range of industries, and we've found that our clients all share an appreciation for systems that run reliably, perform beyond expectations, and contribute to the bottom line. Our technical skills, extensive multi-industry experience, and access to partners' best-of-breed technology enables us to develop reliable, high performance technology solutions that deliver industry-specific business advantages.

WHY KEYINFO?



LOYALLY SERVING CLIENTS

We serve clients' interests first with a complete dedication of resources, time and knowledge to a project's success. KeyInfo™ has an outstanding long-term client and reference base throughout the western U.S. Our teams provide business solutions to many industries including healthcare, financial, manufacturing, distribution and entertainment and have the agility to address the technical challenges and complexities of your enterprise. We are organized to deliver superior service to you and have earned over 94% client satisfaction for ten years running.

OUR EXCEPTIONAL COMPANY RUNS ON EXCEPTIONAL PEOPLE

KeyInfo™ offers a rewarding and supportive environment for professionals. With one of the most knowledgeable and trained staffs in the industry, KeyInfo specializes in technology solutions for corporate infrastructure, business continuity and storage. The KeyInfo management team leads by example with a passionate commitment to delivering superior client satisfaction and building long-term relationships, exceptional talent, and an honest, friendly and professional culture.

TAKING THE INITIATIVE TO INNOVATE

KeyInfo™ studies your needs, goals and processes within the context of your industry. Then we engineer systems that are tightly integrated with and developed to serve your business. We take the initiative to innovate in order to meet your specific needs, while always focusing our skills, intelligence and creativity to anticipate and solve your problems.

DEMO CENTER

KeyInfo's Demo Center showcases the latest computer hardware, software, and technical expertise from KeyInfo™ and our technology partners in a single environment. The Demo Center supports collaboration opportunities between KeyInfo and clients for planning and implementation of complex IT infrastructures and encourages visitors to view, test, and evaluate alternative IT strategies, select the right solutions, and configure a variety of systems to assess the performance of solutions. Here we present formal methodologies for staging, preloading and complete integration testing of complex integrated solutions for secure installation on client premises. The Demo Center is available to any KeyInfo client and other members of the business community.

DEDICATED TO SOLUTIONS:

CRITICAL COMPUTING

- > Enterprise Class Systems
- > Converged Infrastructures
- > Virtualized Compute Farms
- > High Performance Computing
- > Hypervisor maintenance

ENTERPRISE HYBRID CLOUD

- > KeyCloud
- > Private Cloud Services
- > Enterprise Managed Services (BRaaS, DRaaS)

NETWORKING

- > Enterprise Solutions
- > Service Provider Networking
- > Software defined Networking (SDN)
- > Next Generation Security

ENTERPRISE STORAGE

- > Flash Systems
- > Hyperscale Arrays
- > Advanced Services
- > Encryption
- > In-Memory Database Solutions

PROFESSIONAL SERVICES

- > Assessments & Consulting Services

PROFESSIONAL SERVICES (CONT...)

- > Architectural Design & Planning
- > Multi-Discipline Integration
- > Data & Systems Migration

DATA CENTER SERVICES

- > Colocation
- > Connectivity
- > KeyInfo Fiber Ring
- > Support Services

ANALYTICS

- > Enterprise Information Management
- > Advanced Analytics
- > IT Operations Analytics (ITOA)